

Maryna Bokach

Technical Product Manager | Fintech | Payments | API Integrations
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Summary

Team Lead with an engineering background (Vue.js / PHP) and 10+ years in B2B fintech, payments, and affiliate platforms. 4+ years performing Technical Product Manager responsibilities alongside hands-on delivery. Led a three-person team: requirements elicitation, ambiguous business and regulatory needs → technical specifications, user stories, acceptance criteria and success criteria, and API contracts; product roadmap input; backlog and feature prioritization; launch and release planning; stakeholder alignment; risk and blocker ownership. Technical fluency is the edge: specs stay implementable because delivery stays close to the code.

Domain delivery: partner and client onboarding, referral systems, three new bonus modules, commission products, independent multi-currency partner wallet, 20+ payment providers, transaction verification and anti-fraud, and splitting one product into two role-specific portals. Under Estonian, Cypriot, UK, and EU rules, cut a planned four-week launch to two weeks via MVP / launch-critical scope and explicit stakeholder trade-offs. Target role: Technical Product Manager (fintech, payments, API-heavy products).

Based in Spain. English fluent, Spanish fluent. Open to remote roles across Europe.

Skills

Product & delivery: Requirements elicitation | Business → technical specifications | User stories | Acceptance criteria | Success criteria | Product roadmap | Backlog prioritization | Feature prioritization | Stakeholder management | Cross-functional leadership | Launch planning | Release planning | MVP / launch-critical scope | Scope & trade-offs | Risk mitigation | API contracts | Scrum / Kanban | Sprint planning | Estimation | Delivery tracking | 3-person Team Lead | Jira | Miro

Domain: Fintech & payments | Partner & affiliate platforms | Onboarding | Multi-currency wallets | Commissions / bonuses / referral | Anti-fraud | Transaction verification | KYC-related onboarding checks | Regulatory (EE / CY / UK / GDPR) | Payment gateway integrations | Providers: Swedbank, SEB, Skrill (+ 20+)

Technical fluency: Vue.js 2/3 | Nuxt 2/3 | TypeScript | PHP | Yii2 | Zend | MySQL | REST APIs | Docker | CI/CD | Cursor | OpenAI Codex

Professional Experience

Admiral Markets UK Ltd / Admirals Group AS — Vitoria-Gasteiz, Spain

01.2025 - Present

Technical Product-oriented | Frontend & PHP Developer

UK-regulated brokerage (Forex / CFDs / payments). Partner program: continued Technical Product-oriented delivery on an engineering title with requirements elicitation, stakeholder coordination, technical analysis, acceptance criteria, and API-contract definition with backend, while remaining hands-on in Vue.js / PHP.

- Product-shaped work when there was no dedicated PM: roadmap input, backlog grooming, prioritization, user stories and success criteria, release planning, status reporting.
- Turned ambiguous business and regulatory needs into structured work before build: technical specifications, user stories, acceptance criteria and success criteria, edge-case behaviour, and API contracts agreed with engineers; aligned approach and constraints in technical discussions.
- Owned partner-program outcomes end-to-end across onboarding (partner type / region / EE-CY-UK rules), referral, bonus and commission products, multi-currency partner wallet, and portal UX — with enough engineering fluency to keep specs shippable.
- Coordinated cross-functional delivery (frontend, backend, QA, design, business): clarified scope, tracked risks, and kept release readiness aligned with stakeholders.

Key Achievements

- Surfaced ~10 corner cases before development (~30% less planned delivery time): stakeholders locked scope and edge behaviour up front instead of discovering gaps in QA.
- Partner-type / region / regulatory configuration so business can react to rule changes without waiting on engineering for every tweak.
- Split one product into two role-specific portals (real partners vs interest-only): support load cut to ~40% of previous volume.

What was delivered

- Onboarding & KYC-related checks: dynamic forms by partner type, region, and regulatory rules; REST-backed UI; onboarding and approval logic requested by KYC framed as requirements, edge cases, and API contracts.
- Referral, bonus, commission: automatic client-to-partner linking and reporting; three new bonus modules; country and company-specific commission rules.
- Partner wallet & portals: independent multi-currency partner wallet and dashboard; navigation redesign across both portals; Vue 2/Redux → Vue 3/Pinia; Miro docs; Cursor / OpenAI Codex for AI-assisted delivery.
- Payments integrity (collaboration): transaction verification and anti-fraud for deposits, withdrawals, and third-party ops; admin for bonus rules and partner payment-plan commissions.

Minsk, Vitoria-Gasteiz

Official title: Team Lead (+ hands-on Frontend & PHP). Performed Technical Product Manager responsibilities for the partner program within a three-person team — without a separate titled Product Manager on the squad.

- Product-shaped work when there was no dedicated PM: roadmap input, backlog grooming, prioritization, user stories and success criteria, release planning, status reporting.

Team leadership and cross-functional delivery

- Contributed to product roadmap planning and coordinated project and feature launches from business objective through implementation and release.
- Owned backlog management, backlog prioritization, and feature prioritization with business and engineering (what ships now, what waits, what is launch-critical / MVP).
- Led sprint planning, estimation, prioritization, and delivery tracking in Scrum and Kanban; mentored, reviewed, removed blockers.
- Liaison across frontend, backend, QA, design, product, and business: stakeholder meetings, progress and risk communication, delivery plans aligned to goals.

Scope under regulatory pressure

- Cut a planned four-week launch to two weeks: MVP / launch-critical scope, explicit stakeholder trade-offs, non-critical visual and admin work deferred.
- Sudden regulatory demand under a hard deadline: time-boxed interim that closed the business need; durable rewrite tracked as technical debt.

Partner and affiliate product delivery

- B2B affiliate / loyalty: partner dashboards, commission reporting, client tracking, regulatory-aware onboarding; referral with flexible rewards; API-contract consistency FE/BE.

Frontend & PHP Developer — payments & wallet (product & technical analysis), Minsk

2020 - 2022

- Product / technical analysis with backend: requirements → API contracts, data structures, integration behaviour; liaison FE/BE/QA to route ownership early.
- Domain delivery: 20+ payment systems end-to-end (incl. Swedbank, SEB, Skrill, BlueMedia, Maksekeskus, Sofort, Neteller, QiwiWallet); multi-currency user wallet; transaction verification, country limits, and suspicious-activity controls — Vue/TypeScript UI plus PHP admin collaboration.
- Platform: payment-security rules into verification logic; Zend → Yii2 admin; Docker, CI/CD, Kafka, RabbitMQ.

Previous Experience

- 2016 - 2020 — Senior PHP Developer: payment-processor ownership end-to-end with Treasury (incl. Head of Treasury): requirements, provider coordination, delivery, real-payment testing, sign-off, production. 20+ international providers; multi-currency withdrawals; anti-fraud; GDPR-aware EU client data.
- 2013 - 2016 — PHP Developer (Technical Support Team): registration / account opening, payment operations, bonus programs; failed-transaction analysis; forms for Admiral Markets AS.

Education

IT Effective Team Lead Course — 2019, Minsk.

International State Ecological Institute named after A.D. Sakharov — Environmental Programmer Engineer (2007–2012).

React Frontend Course — 2021–2022, Minsk (course / non-commercial only). Commercial stack: Vue.js and PHP (Yii2 / Zend).

Languages

English (fluent) | Spanish (fluent) | Russian (native)

References

Available upon request.